

Section 9

Occupational Class Schedule

This section will help you determine accurate occupational classifications for your applicants. Occupational classes are assigned based on the requirements of the job and the risks that job poses to the applicant's health.

The key to easy reference in this schedule is to first look for the specific title of the client's occupation. If the job title is not listed, refer to the industry in which the client's job belongs.

Job title should not be the sole basis for selection of occupation class. In some instances, titles can be very misleading. Titles such as optometrist or CPA, for example, give the correct class (5A) automatically. Titles like owner, supervisor, president and manager are less helpful, since duties could range from 100 percent administrative to 100 percent manual labor. It is appropriate for clients to be classified by job title if the title is representative of their actual duties. If job title does not truly reflect job duties, the occupation class should be based on the day-to-day duties, financial stability, environment, education, training and experience of the client. In Michigan, for any occupation listed as a "no," please contact your underwriter for issue consideration.

If you are unable to find or unsure how to classify an occupation, call your underwriter.

*ABTRACTOR	3A
*ACCOUNTANT	
CPA.....	Select 5A
With 4 year accounting degree	4A
Other	3A
ACTOR, ACTRESS	No
ACTUARY	
FSA, FCAS, ASA, ACAS	Select 5A
Other	4A
*ACUPUNCTURIST	A
ADMINISTRATIVE ASSISTANT	3A
ADVERTISING	
Executive.....	(See Executive)
Sales	
Earning greater than \$100,000 last 2 years5A
Earning at least \$75,000/yr. last 2 years.....	4A
Base Occupation Class	3A
*AIR CONDITIONING INSTALLER, SERVICER.....	A
AIRLINE INDUSTRY	(See Transportation)
AIR TRAFFIC CONTROLLER.....	No
ALARM INSTALLER, SERVICER.....	A
AMBULANCE DRIVER	No
ANESTHETIST	(See Health Care)
*ANTIQUA DEALER	A
*APPRAISER.....	3A
ARCHITECT.....	Select 5A
ARMED FORCES PERSONNEL.....	No
*ART GALLERY MANAGER.....	3A

*ARTIST	
Commercial artist, graphic designer	3A
Other artists	No
ASSESSOR (if government employee, see Government Services)	3A
ATHLETE	No
ATHLETIC INDUSTRY	(See Sports)
ATTORNEY	Select 5A
*AUCTIONEER	A
*AUDIOLOGIST	3A
*AUDITOR (if government employee, see Government Services)	
Certified Auditor/CPA	Select 5A
4-year accounting degree	4A
Other	3A
AUTHOR	No
*AUTO BODY REPAIRER, PAINTER, CUSTOMIZER, PINSTRIPER	
	A
AUTOMOBILE INDUSTRY	(See Transportation)
BAGGAGE HANDLER	No
*BAIL BONDSMAN	A
BAILIFF	No
*BAKER	A
*BANKING INDUSTRY	
Executive, officer or manager	(See Executive)
Teller	3A
Guard or armored car driver	No
BARBER	A
BARTENDER	No
BEAUTICIAN	A
BELLBOY, BELLHOP, BELL CAPTAIN	No

*BILL COLLECTOR	
Office duties only	2A
Field duties	No
BIOCHEMIST	(See Scientist)
BIOLOGIST	(See Scientist)
BLACKSMITH	No
BOND TRADER (no floor trading)	
Earning greater than \$150,000 last 2 years; in business for 5 years	5A
Earning at least \$75,000/yr. last 2 years; in business for 5 years	4A
Base Occupation Class	3A
*BOOKKEEPER	3A
BOTANIST	(See Scientist)
BOWLING ALLEY WORKER	(See Sports)
*BRICKLAYER	A
BUILDING INSPECTOR, SUPERINTENDENT	2A
BUS DRIVER	No
*BUSINESS MACHINE REPAIRER	A
BUTCHER	No
BUYER	3A
CAB DRIVER	No
*CABINET MAKER	A
*CABLE INSTALLER, SERVICER (telephone, TV)	A
CAMERA OPERATOR	(See Entertainment)
CAR WASH ATTENDANT	No
*CARPENTER	A
*CARPET CLEANER, LAYER, INSTALLER	A
CASHIER	A
CASINO WORKER	No
*CATERER	A

CHAPLAIN	2A
CHAUFFEUR	No
CHEF (See Restaurant)	
CHEMIST (See Scientist)	
*CHILD CARE, DAY CARE PROVIDER (not operating out of residence)	A
CHIMNEY SWEEP	No
CHIROPRACTOR	No
*CLAIMS ADJUSTOR, EXAMINER	
Office duties only	3A
Other	2A
*CLEANING SERVICE WORKER (commercial, residential)	
Manager, no cleaning duties	A
Worker	No
CLERGY	3A
CLERK	
Medical records (See Office Worker)	
Parts	A
Postal	No
Retail sales	
Merchandise	2A
Liquor	A
Shipping and receiving	A
Stock	A
*CLOCK, WATCH MAKER OR REPAIRER	A
*COACH (amateur athletics only)	
Public school	No
Other	A
*COMMERCIAL ARTIST	3A
COMMODITY BROKER OR FLOOR TRADER	No

COMMUNICATION INDUSTRY

*Printing and Publishing – magazine and newspaper manager, publisher, writer, copywriter, editor – office duties only. 3A

Photographer, reporter, manager (no delivery), foreman, compositor, electrotyper, jobber, typesetter, lithographer, engraver, etcher, finisher, stripper. 2A

Proofreader. 3A

Distribution manager (no delivery). 3A

Press worker, printer, router, bookbinder A

Foreign correspondent, newsstand proprietor or attendant, delivery person No

*Printing, copy shop or franchise manager – office duties only. 2A

Other manager, worker A

*Telephone Manager, switchboard operator, dispatcher, tester 2A

Exchange and residence wirer, installer and repair person, foreman, groundworker, cable placer, splicer, lineman, tree trimmer. A

Tower erector, pole-setter, trench machine operator, heavy equipment operator No

COMPTROLLER. (See Executive)

COMPUTER INDUSTRY

Director of information systems Select 5A

Computer engineer
(4-year degree required). Select 5A

Systems analyst, programmer, consultant
(earning over \$70,000). 5A

Other systems analyst, programmer, consultant. 4A

Computer operator. 3A

Key punch, repairs, services 2A

CONSTRUCTION INDUSTRY

*Contractor, general contractor

Office duties and supervising on the job site,
no manual labor 2A

Other (See specific occupation)

*Surveyor 2A

Foreman A

*Asphalt paver, bricklayer, cabinet maker, carpenter,
carpet layer or installer, concrete finisher, drywall installer,
electrician, elevator installer or repairer, floor finisher or
sander, heating and air conditioning installer, mason,
painter, paper hanger, pipe fitter, plasterer, plumber, sheet
metal worker, steam fitter, swimming pool installer or
maintenance person, sprinkler installer, stone setter, stucco
worker, tile setter, welder A

Air hammer operator, antenna worker, crane operator,
driver, explosives handler, heavy equipment operator,
iron worker, laborer, roofer, steeplejack, sandblaster . . . No

CONSULTANT

*Financial, management, public relations 3A

Computer 4A

CONTRACTOR (See Construction)

CONTROLLER (See Executive)

CONVENIENCE STORE

*Manager A

Other employee No

COOK A

*COPYWRITER 3A

COPYING SERVICES (See Communication)

CORONER No

CORRECTION OFFICER No

COSMETOLOGIST A

COUNSELOR (See Health Care)

COURIER No

COURT CLERK No

COURT REPORTER	2A
CRANE OPERATOR	No
CUSTODIAN	No
DANCER	No
*DAY CARE PROVIDER (not operating out of residence).....	A
DEAN OF COLLEGE OR UNIVERSITY (if government employee, see Government Services)..... (See Education)	
DELIVERY PERSON	No
DENTAL ASSISTANT	2A
DENTAL HYGIENIST	2A
*DENTAL LAB TECHNICIAN	2A
DENTIST	4A-M
DETECTIVE	No
*DIETICIAN	(See Health Care)
DIRECTOR	
Entertainment (motion picture, TV, radio)	(See Entertainment)
Other	(See Executive)
DISC JOCKEY	A
DISPATCHER (if government employee, see Government Services).....	2A
DISTRICT ATTORNEY (see Government Services)	Select 5A
DOCTOR..... (See Health Care)	
DOG CATCHER, GROOMER, HANDLER, TRAINER	No
*DRAFTSMAN	3A
*DRESSMAKER (not working from residence).....	A
DRIVER (armored car, bus, cab, chauffeur, truck)	No
*DRY CLEANING WORKER (no delivery).....	A

ECONOMIST

- PhD with office and/or lab duties Select 5A
- Office and/or lab duties 4A
- Field and/or lab duties 3A

EDITOR 3A

EDUCATION (if public school employee, see Government Services)

Dean

- College or University 5A
- Other 4A

Principal, Superintendent, Department Head 5A

Guidance Counselor, Teacher, Music Teacher

- Masters Degree 4A
- Other 3A

College Professor

- PhD 5A
- Other 4A

Other education administrator, teacher of academic or commercial subjects, special education, driver education, private music instructor, choir director 3A

*Dance, vocational, trade, physical education 2A

ELECTROLOGIST A

*ELEVATOR INSTALLER, REPAIRER A

EMBALMER A

EMERGENCY MEDICAL TECHNICIAN No

*EMPLOYMENT RECRUITER 3A

ENDODONTIST 4A-M

ENERGY INDUSTRY (electric, nuclear, solar, oil, gas)

- Superintendent, foreman, other worker A
- Any worker with exposure to radiation or radiation monitoring duties No
- Any offshore worker No

*Eligible for the Enhancer

ENGINEER (i.e., chemical, mechanical, electrical)

Office and consulting (4 year engineering degree) Select 5A

Field or lab duties 3A

*ENGRAVER. A

ENTERTAINMENT INDUSTRY

General entertainment, motion picture, audio-visual production, infomercial

Talent agent, producer, director (not self employed) . . . 3A

Management (office only) 3A

Writer/editor (not self employed) 3A

Film editor 3A

Camera operator, projectionist, make-up artist. A

All performers live or recorded; manager, promoter, scout, other administrative personnel, including composer, and all non-management support employees No

Television, cable, radio

Announcer 2A

Producer/director (not self employed) 3A

Writer/editor (not self employed) 3A

Reporter (studio/field). 2A

Camera operator, make-up artist A

All performers, on-air personalities, live or recorded; self-employed or under contract, and clients who work away from a station or studio; all other reporters No

Property manager, wardrobe or make-up, worker stagehand. No

Not syndicated, not national, not out of residence, salaried, station manager, executive, in present job 3 years, no royalties or residuals 3A

Administrative employee, engineer, controller, scheduler 2A

Audio/Visual mixer 3A

Theater-local only, not national

All performers, live or recorded; agent, scout, writer (self employed, composer, stagehand). No

Director, producer (salaried, no royalties or residuals) 3A

Property handler, wardrobe or make-up personnel A

Stage manager (not self employed) 2A

Writer/Editor (not self-employed) 3A

Other theater employee No

EQUESTRIAN SCHOOL OWNER/WORKER No

EXECUTIVE

A managerial, technical, administrative, full-time employee of a well-established firm whose occupation is not classified elsewhere in this Occupation Schedule.

- Daily duties are office, managerial, sales, administrative, technical or supervisory
- No physical or manual duties
- Earning over \$30,000 for last 2 years OR
- 4-year college degree 3A
- Daily duties are office, managerial, administrative or supervisory
- No physical or manual duties
- No technical duties
- More than 10 full-time, year-round employees in the business
- Earning over \$45,000 for the last 2 years 4A
- Daily duties are office, managerial, administrative or supervisory
- No physical or manual duties
- No technical duties
- More than 10 full-time, year-round employees in the business

- Earning over \$60,000 for the last 2 years Select 5A
- EXPLOSIVES HANDLER No
- *EXPORTER/IMPORTER 3A
- *EXTERMINATOR A
- FACTORY WORKER (See Manufacturing)
- *FARMING INDUSTRY (grain, dairy, livestock, orchard, ranch or hatchery)
 - Farmer or manager A
 - Other worker or hired hand No
- *FASHION DESIGNER 2A
- FEDERAL MARSHALL No
- *FILM DEVELOPER, PROCESSOR A
- FINANCIAL PLANNER
 - Earning greater than \$150,000 last 2 years; in business for 5 years 5A
 - Earning at least \$75,000/yr. last 2 years; in business for 5 years 4A
 - Base Occupation Class 3A
- FIRE DEPARTMENT PERSONNEL No
- FISH AND GAME WARDEN No
- FISHERMAN No
- FLIGHT ATTENDANT, FLIGHT INSTRUCTOR No
- FLOOR TRADER (Commodities, stocks or bonds) No
- *FLORIST A
- FOOD PROCESSING PLANT WORKER (See Packing Plant)
- FOREST RANGER No
- FOSTER HOME PARENT No
- FUNERAL DIRECTOR
 - *Not embalming 3A
 - Embalmer A

*FURNACE INSTALLER, SERVICER	A
FURNITURE MOVER	No
*FURNITURE RESTORER/UPHOLSTERER	A
GAME WARDEN	No
*GAS STATION MANAGER, EMPLOYEE.	A
GEOLOGIST (See Scientist)	
*GOLDSMITH	A
*GOLF COURSE MANAGER (year-round work only – no instruction)	2A
GOLF INSTRUCTOR, PRO (year-round work only).	A
GOVERNMENT SERVICES (see Government Employees Guidelines)	
District attorney	Select 5A
Judge	Select 5A
Teacher	
Dean	
College or university	5A
Other.	4A
Principal, Superintendent, Department Head.	5A
Guidance Counselor, Teacher, Music Teacher	
Master’s degree	4A
Other.	3A
College Professor	
Ph.D.	5A
Other.	4A
Other education administrators, teacher of academic or commercial subjects, special education, driver education, private music instructor, choir director	3A
Dance, vocational, trade, physical education	No

Assessor	3A
Auditor	
Certified Auditor/CPA	Select 5A
4-year accounting degree	4A
Other	3A
Interpreter, librarian, tax agent	3A
Immigration official	
Office duties only earning over \$75,000 for the last 2 years	4A
Other	No
Office worker (bookkeeper, secretary, receptionist or other office worker making \$30,000/yr. or greater . . .	3A
Stenographer or typist	No
Social worker	
Office duties only and MSW or LCSW	3A
Other	No
Armed forces personnel, bailiff, coroner, correction officer, court clerk, dispatcher, elected and appointed official, federal marshall, fire department personnel, fish and game warden, forest ranger, harbor master or pilot, military personnel, park superintendent, ranger or other worker, parole officer, police department personnel, postal service worker, prison warden, probation officer, sheriff, trash collector	No
*GRAPHIC DESIGNER	3A
GROUNDKEEPER	A
GUARD	No
GUIDE	
Tour	A
Hunting, fishing	No
GUNSMITH	A
HAIRDRESSER	A
HARBOR MASTER OR PILOT	No

HEALTH CARE INDUSTRY

*Acupuncturist	A
Ambulance driver	No
Anesthetist	3A
*Audiologist	3A
Certified medical aide	No
Certified nurse's aide	No
Chiropractor	No
Counselor	
MSW degree or LCSW	3A
Other	2A
Dental assistant	2A
Dental hygienist	2A
*Dental lab technician	2A
Dentist	4A-M
Dermatologist (MD or DO only)	4A-M
*Dietician	
Not preparing food	3A
Other	A
Doctor	(See Physician)
Emergency Medical Technician (EMT)	No
Home health care	No
Hospital administrator	(See Executive)
Hospital attendant, orderly, aide	No
Medical assistant	2A
Medical records clerk	2A
Naturopathic doctor	3A-M
Nurse	
Nursing director or instructor	3A
RN	2A

LPN	A
Midwife	A
Home health care nurse, aide	No
Nurse anesthetist	3A
Nurse practitioner (not functioning as RN)	3A
*Nutritionist	
Not preparing food	3A
Other	A
*Ocularist	2A
*Optician	
Not grinding lenses	3A
Grinding lenses	2A
Optometrist	Select 5A
Oral hygienist	2A
Orderly	No
Otologist	4A-M
Paramedical examiner	2A
Emergency Medical Technician (EMT)	No
Perfusionist	3A
Pharmacist	Select 5A
Physician (M.D. or D.O. only)	
Allergist/Immunologist	5A-M
Anesthesiologist	4A-M
Cardiologist	4A-M
Cardiovascular Surgeon	4A-M
Dermatologist	4A-M
Electrophysiologist	5A-M
Emergency Room Physician	4A-M
Endocrinologist	5A-M
ENT	4A-M

Family Practice Physician	5A-M
Gastroenterologist	5A-M
General Practice Physician	5A-M
Geriatrician.	5A-M
Hematologist	5A-M
Immunologist.	5A-M
Internist	5A-M
Neonatologist	5A-M
Nephrologist	5A-M
Neurologist	5A-M
Neurosurgeon	4A-M
Obstetrician/Gynecologist	4A-M
Oncologist	5A-M
Ophthalmologist	4A-M
Orthopedic Surgeon	4A-M
Orthopedist	4A-M
Otolaryngologist	4A-M
Pain Management Physician	4A-M
Pathologist	5A-M
Pediatrician.	5A-M
Physiatrist (Physical Medicine, Rehab)	5A-M
Plastic Surgeon.	4A-M
Psychiatrist	5A-M
Pulmonologist	5A-M
Radiologist; not performing invasive or interventional procedures	5A-M
Radiologist; performing invasive or interventional procedures	4A-M
Rheumatologist	5A-M
Surgeon (all specialties).	4A-M

Urologist	4A-M
All other M.D. or D.O. specialties	5A-M
Physician assistant	3A
Podiatrist	3A-M
*Prosthetist	2A
Psychiatrist	5A-M
Psychologist	
Ph.D. or Psy.D. degree	5A-M
Other graduate degree	4A-M
*Technician	
Dental or medical	2A
Dialysis	2A
Emergency Medical Technician (EMT)	No
Surgical	2A
X-Ray	2A
*Therapist	
Occupation	2A
Physical	2A
Rehabilitation	2A
Respiratory	3A
Speech	3A
*HEALTH CLUB WORKER	(See Sports)
HEAVY EQUIPMENT OPERATOR	No
HEDGE FUND MANAGER	3A
HOME HEALTH CARE	No
HORSE TRAINER	No
HOSPITAL ADMINISTRATOR	(See Executive)
HOSPITAL ATTENDANT, ORDERLY, AIDE	No

HOTEL, MOTEL WORKER

*Manager 3A

Desk clerk A

Housekeeper, cleaner, porter, bellhop, elevator operator,
service employee No

IMMIGRATION OFFICIAL (See Government Services)

*IMPORTER, EXPORTER. 3A

INSURANCE ADJUSTOR, EXAMINER

*Office and consulting duties 3A

Other 2A

INSURANCE AGENT (See Sales)

*INTERIOR DECORATOR. A

*INTERIOR DESIGNER (4-year interior design degree)

Office and consulting duties 3A

Other A

INTERPRETER (if government employee,
see Government Services). 3A

INVESTMENT ANALYST 3A

INVESTMENT BANKING

Base Occupation Class 3A

Earning at least \$150,000/yr. last 2 years 4A

Earning greater than \$200,000 last 2 years 5A

JANITOR No

*JEWELER

Sales/administration only 3A

Other 2A

KENNEL OPERATOR, EMPLOYEE. No

*LANDSCAPE ARCHITECT

No manual labor, 4-year professional degree,
less than 20 percent in field 4A

Other 3A

*LANDSCAPE, NURSERY AND HORTICULTURE WORKER	
Heavy-equipment operator	No
Other manager or worker	A
Manager, office duties only	2A
LAUNDRY WORKER	No
LAWYER	Select 5A
LEGAL ASSISTANT	3A
LEGAL SECRETARY	3A
LIBRARIAN (if government employee, see Government Services)	3A
LIGHTING DESIGNER/ TECHNICIAN (See Entertainment)	
LINEMAN – telephone, telegraph or electrical	A
LIQUOR INDUSTRY	
*Retail sales/liquor store worker	
Manager	2A
Sales person/cashier	A
*Distributorship manager	2A
Tavern, bar, lounge, nightclub worker	No
LITHOGRAPHER	2A
LOAN OFFICER (See Executive)	
LOBBYIST	3A
*LOCKSMITH	A
*LOGGING, LUMBERYARD WORKER	
Computer control operator	2A
Foreman, inspector, sealer, tallyman, grader, machinist, millwright, machine operator, buffer, grinder, polisher	A
Trucker, loader, piler, heavy-equipment operator, other worker	No
*MACHINIST	A
MAIL CARRIER, MAIL CLERK	No

MAKEUP ARTIST	(See Entertainment)
MANICURIST.	No
MANUFACTURER'S REPRESENTATIVE	(See Sales)
*MANUFACTURING INDUSTRY	
Designer, draftsman	3A
Manager, superintendent, foreman (office duties only), lab technician, timekeeper, computer control operator.	2A
Assembly worker, cutter, fabricator, fireman, foreman (any manual duties), glazier, grinder, installer, inspector, machine operator, molder, sheet metal worker, tool and die maker, welder	A
Laborer, cleaner, sweeper, yardman, unskilled worker, heavy-equipment operator.	No
MARINE INDUSTRY.	(See Transportation)
*MARKET RESEARCH ANALYST	
Earning greater than \$200,000 last 2 years	5A
Earning at least \$150,000/yr. last 2 years	4A
Base Occupation Class	3A
*MASON.	A
MASSEUR, MASSEUSE.	No
MEAT PACKING PLANT	
WORKER	(See Packing Plant)
*MECHANIC (i.e., aircraft, auto, boat, truck)	A
MEDICAL CARE INDUSTRY.	(See Health Care)
MEDICAL LAB TECHNICIAN	2A
MILITARY PERSONNEL	No
*MINING, QUARRYING WORKER	
Office duties only	2A
Outside foreman (not underground)	A
Other workers.	No
MINISTER	3A

MODEL	No
*MORTGAGE LOAN ORIGINATOR	3A
MORTICIAN	
*Not embalming.	3A
Embalmer	A
MOTEL WORKER.	(See Hotel)
MOTION PICTURE INDUSTRY	(See Entertainment)
MUSICAL INSTRUMENT REPAIRER	A
MUSICIAN.	No
MUTUAL FUND MANAGER	
Earning greater than \$200,000 last 2 years	5A
Earning at least \$150,000/yr. last 2 years	4A
Base Occupation Class	3A
NATUROPATHIC DOCTOR	(See Health Care)
NAVIGATOR	No
NURSE.	(See Health Care)
NURSE ANESTHETIST	(See Health Care)
NURSE PRACTITIONER	(See Health Care)
NURSERY WORKER	(See Landscape)
NUTRITIONIST	(See Health Care)
*OFFICE MACHINE REPAIRER	A
OFFICE WORKER (if earning over \$30,000)	3A
Others.	2A
*OPERATOR (telephone, answering service)	2A
OPHTHALMOLOGIST	4A-M
*OPTICIAN	
Not grinding lenses	3A
Grinding lenses.	2A
OPTOMETRIST	Select 5A

ORAL HYGIENIST	2A
ORAL SURGEON	4A-M
ORDERLY	No
ORTHODONTIST	4A-M
OTOLOGIST	4A-M
*PACKING PLANT WORKER	
Manager, superintendent, foreman – office duties only	2A
Other manager, superintendent, foreman, inspector	A
Process worker, dressing operation worker, butcher, sticker, packer, other worker	No
*PAINTER	A
*PAPERHANGER	A
PARALEGAL	3A
PARAMEDIC	No
PARK SUPERINTENDENT, RANGER, OTHER WORKER	No
PARKING LOT, GARAGE ATTENDANT	No
PAROLE OFFICER	No
PASTOR	3A
PATHOLOGIST	5A-M
PAWNBROKER	No
PERFUSIONIST	3A
PERIODONTIST	4A-M
PHARMACIST	Select 5A
PHOTOENGRAVER	2A
*PHOTOGRAPHER	2A
PHYSICIAN	(See Health Care)
PHYSICIAN ASSISTANT	(See Health Care)
PHYSICIST	(See Scientist)

*PIANO TUNER, RESTORER.	A
PILOT (aviation)	No
*PIPE FITTER	A
*PLASTERER.	A
*PLUMBER.	A
PODIATRIST	3A-M
POLICE DEPARTMENT PERSONNEL	No
PORTFOLIO MANAGER	
Earning greater than \$200,000 last 2 years	5A
Earning at least \$150,000/yr. last 2 years	4A
Base Occupation Class	3A
PRINCIPAL. (See Education)	
PRINTING AND PUBLISHING (See Communication)	
PRISON WARDEN	No
PRIVATE EQUITY FIRM MANAGER.	3A
PRIVATE INVESTIGATOR, DETECTIVE	No
PROBATION OFFICER	No
PROCESS SERVER	No
PRODUCER. (See Entertainment)	
PROFESSOR (if government employee, see Government Services). (See Education)	
PROGRAM DIRECTOR, MANAGER. (See Entertainment)	
*PROSTHETIST	2A
PSYCHIATRIST (See Health Care)	
PSYCHOLOGIST (See Health Care)	
PURCHASING AGENT.	3A
QUARRY WORKER. (See Mining)	

RABBI

Synagogue only 3A

Food processing No

RADIOLOGIST (See Health Care)

RADIO INDUSTRY (See Entertainment)

RAILROAD INDUSTRY (See Transportation)

RANCHER (See Farming)

*REAL ESTATE APPRAISER 3A

REAL ESTATE PROPERTY MANAGER (no manual
or maintenance duties)

Earning over \$50,000 for the last 2 years 3A

Others 2A

Manual or maintenance duties A

REAL ESTATE DEVELOPER (See Sales)

REAL ESTATE SALES (commercial, residential) (See Sales)

RECEPTIONIST 2A

*RECRUITER (employment) 3A

REPORTER (See Communications and Entertainment)

RESTAURANT INDUSTRY (liquor sales secondary)

Manager, fast food manager 2A

Chef, cook A

Waiter, waitress No

Lunch wagon operator No

ROOFER No

SALES

Agricultural (feed, grain, livestock, chemical, produce,
implement)

Earning greater than \$100,000 last 2 years 5A

Earning at least \$75,000/yr. last 2 years 4A

Base Occupation Class 3A

*Automobile

Earning greater than \$100,000 last 2 years5A

Earning at least \$75,000/yr. last 2 years4A

Base Occupation Class3A

Commodities, futures No

Door to door No

Floor trader, broker No

In-home (i.e., cosmetic, kitchenware). No

Insurance agent, broker, financial planner, mutual fund sales

Earning greater than \$150,000 last 2 years; in
business for 5 years5A

Earning at least \$75,000/yr. last 2 years; in business
for 5 years4A

Base Occupation Class3A

Manufacturer's representative

Earning greater than \$150,000 last 2 years5A

Earning at least \$75,000/yr. last 2 years4A

Base Occupation Class3A

Real estate agent, broker, developer

Full-time, active in the business for 4 years,
earning over \$75,000 for the last 2 years 3A

Other full-time agent 2A

Retail merchandise (if liquor, see Liquor Industry) 2A

Route (i.e., tools, bread, beverages) No

Stocks, bonds (not on floor of
Exchange). (See Stockbroker)

SALES MANAGER

Earning greater than \$100,000 last 2 years5A

Earning at least \$75,000/yr. last 2 years4A

Base Occupation Class3A

SCIENTIST (Astronomer, Biochemist, Botanist, Chemist, Geologist, Meteorologist, Physicist, Sociologist, Zoologist)	
PhD with office and/or lab duties	Select 5A
Office and/or lab duties	4A
Field duties	3A
SCULPTOR	No
SECRETARY	3A
SECURITY GUARD	No
*SERVICE STATION MANAGER, EMPLOYEE.	A
*SHEET METAL WORKER.	A
SHERIFF.	No
*SHOE REPAIRER	A
*SILVERSMITH	2A
SINGER	No
SOCIAL WORKER (if government employee, see Government Services)	
Office duties only and MSW or LCSW	3A
Other	A
SPORTS INDUSTRY	
Athlete	No
*Bowling alley	
Manager, cashier	A
Other worker	No
*Coach (amateur athletics only)	
Public school	No
Other	A
Fishing guide	No
*Golf course (year-round work only)	
Manager (no instruction).	3A
Instructor, pro	A
Greenskeeper, maintenance worker.	A

*Health, fitness club

Manager (no instruction, training) 3A

Instructor, trainer A

Horse trainer No

Hunting guide No

Masseuse, masseur No

Tennis club (year-round work only)

 Manager (no instruction) 3A

 Instructor, pro A

*STEAMFITTER A

STEEPLEJACK No

STENOGRAPHER 2A

STOCKBROKER

Earning greater than \$150,000 last 2 years; in
business for 5 years 5A

Earning at least \$75,000/yr. last 2 years; in business
for 5 years 4A

Base Occupation Class 3A

Floor trader No

Day trader No

STUDENT (if law, medical, dental, pharmacy, veterinary or
podiatry, see Select Professional Limits) No

*SURVEYOR 2A

*SWIMMING POOL INSTALLER, maintenance worker A

*TAILOR (not working from residence) A

TATTOO ARTIST No

TAX AGENT, AUDITOR (if government employee,
see Government Services) 3A

TAXIDERMIST A

TEACHER (See Education)

TELEPHONE INDUSTRY (See Communication)

TELEVISION INDUSTRY	(See Entertainment)
TELLER	2A
TENNIS CLUB WORKER	(See Sports)
THEATRICAL INDUSTRY	(See Entertainment)
THERAPIST	(See Health Care)
*TILE SETTER	A
TRANSPORTATION INDUSTRY	
*Agricultural implement, trailer, truck, motorcycle, boat	
Salesperson	2A
Gas or service station manager/employee, auto painter, mechanic, body repairer, tire retreader, customizer, pinstriper	A
Washer, polisher, cleaner, parking lot attendant	No
*Airline	
Manager, supervisor, ticket agent, dispatcher – office duties only	3A
Freight solicitor – office duties only	2A
Foreman, inspector, weigher	A
Baggage handler, freight checker, ground crew maintenance, other skilled worker (not flight testing)	No
Pilot, flight attendant, flight instructor, air traffic controller, crop duster	No
*Marine	
Marina manager	A
Other worker	No
Land or in harbor	
All personnel	No
Ocean-going ship, tug, barge	
All personnel	No

***Railroad**

Manager, supervisor, ticket agent,
dispatcher – office duties only 3A

Freight solicitor, tower watchman –
office duties only 2A

Engineer, foreman, inspector, weigher, conductor,
yardmaster, instructor, signalman A

Other worker No

***Taxicab**

Manager, dispatcher – office duties only 2A

Driver No

***Trucking**

Manager, dispatcher – office duties only 3A

Loader, warehouse worker No

Driver, heavy-equipment operator No

TRASH COLLECTOR No

*TRAVEL AGENT 2A

*TOUR GUIDE A

*TREE SURGEON, PRUNER, TRIMMER A

TRUCK DRIVER No

*TYPESETTER 2A

*TYPIST 2A

*UPHOLSTERER A

VENTURE CAPITALIST

Earning greater than \$200,000 last 2 years 5A

Earning at least \$150,000/yr. last 2 years 4A

Base Occupation Class 3A

VETERINARIAN

Small animal – in clinic 5A

Other 3A

WAITER, WAITRESS	No
WAREHOUSE WORKER	
*Manager	A
Other worker	No
*WELDER.	A
*WINDOW DECORATOR	A
WINDOW WASHER.	No
WRITER (not freelance or working from residence).	3A
*X-RAY TECHNICIAN.	2A

